



FOR IMMEDIATE RELEASE

INVERNESS GRAHAM COMPLETES ADD-ON ACQUISITION

Portfolio Company DataSource Acquires Integrated Document Solutions

Philadelphia, PA, July 9, 2013 – Inverness Graham Investments, a private investment firm based in suburban Philadelphia, announced today that its portfolio company DataSource has acquired Integrated Document Solutions (“IDS”). Based in Dallas, IDS is a single source provider of business communications, document management services and promotional products, including warehousing and distribution. DataSource, acquired by Inverness Graham in July 2012, is a technology-enabled Business Process Outsourcing (“BPO”) solutions provider offering print supply chain management and marketing services for companies across a wide array of end markets.

"IDS is a great addition to DataSource, expanding both our capabilities and customer base," stated Scott Kehoe, Managing Principal of Inverness Graham. "We acquired DataSource less than a year ago and are committed to an aggressive acquisition and technology investment strategy aimed at building one of the preeminent print supply chain and marketing services companies in the U.S. The IDS acquisition is a critical step toward that objective."

"Joining DataSource is a win-win for our clients and our team members." said Walt Smith, CDC and Philip Templeton, the founders of IDS. "Our executives and staff are eager to bring new enterprise solutions, technology and cost reduction tools to our customers."

"We look forward to sharing the benefits of the expansion with our customers," said David Holland, president of DataSource. "Our combined capabilities will extend our market presence and take our industry-leading customer service to another level while fulfilling our strategic objectives for growth."

The terms of the transaction were not disclosed.

About DataSource

DataSource, based in Kansas City, MO, is a leading provider of end-to-end integrated branded supply chain managed services, that through best-in-class technology and process automation, empower brand management across multi-location organizations such as commercial franchises, automotive, insurance, retail, financial services, and restaurants. Services include design, sourcing, warehousing, fulfillment, distribution, print-on-demand and print management of marketing materials business forms and supplies. Products include marketing collateral, business forms, marketing supplies, personnel management packets, training materials, menus, point-of-purchase displays and ad specialty items. DataSource manages over 18,000 SKUs for customers in 85,000 locations worldwide. Visit DataSource at www.data-source.com.

About Inverness Graham Investments

Inverness Graham is an operationally focused, lower middle market private investment firm headquartered in suburban Philadelphia. Inverness Graham acquires high growth, innovative manufacturing and service companies with enterprise values up to \$75M. The firm has over \$250M of assets under management and was founded by senior executives of the Graham Group of industrial businesses. For more information, please visit www.invernessgraham.com.

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