



FOR IMMEDIATE RELEASE

Inverness Graham Announces Acquisition of EiKO Global

First in a broader LED lighting platform-build initiative

Philadelphia, PA, June 13, 2018 – Inverness Graham, a private investment firm based in suburban Philadelphia, is pleased to announce the acquisition of EiKO Global, LLC (“EiKO” or the “Company”). Headquartered in Shawnee, Kansas, EiKO distributes its branded innovative LED lamps and fixtures globally. The Company has more than 1,700 U.S. customers serving industrial and commercial end-markets. The EiKO fulfillment platform supports its distributor customers with same-day shipments and two-day turnarounds to meet customers’ needs in North America. EiKO is the initial acquisition within a broader LED lighting platform-build initiative at Inverness Graham.

“The EiKO opportunity arose from a proactive search in the lighting market,” stated Michael Morrissey, Managing Principal of Inverness Graham. “The Company is well positioned to continue to benefit from the conversion to LED solutions from traditional fluorescent lighting. EiKO’s broad product portfolio, coupled with its ability to quick-ship products sets the Company apart. We intend to leverage EiKO’s unique position within the lighting marketplace to drive both acquisitive and organic growth initiatives,” Morrissey added.

“Over the past several years, EiKO has delivered revenue and EBITDA growth that has outpaced the market,” stated Rick Laird, CEO of EiKO. “We believe the partnership with Inverness Graham and their strong operational focus will support our fulfillment optimization and expand our new product offerings and customer base. We are proud of what we’ve accomplished so far but look forward to what the future holds with Inverness Graham.”

Terms of the acquisition were not disclosed.

About Inverness Graham Investments

Headquartered in Newtown Square, PA, Inverness Graham is an operationally focused private investment firm with over \$500 million of assets under management. Inverness Graham acquires high growth, innovative manufacturing and services companies. Our approach is as unique as our heritage. Founded by senior executives of the Graham Group, a family owned multi-national industrial concern, we bring unparalleled resources developed over a 50-year operating history to support our portfolio companies. Inverness Graham partners with businesses to provide the financial and operational support necessary to accelerate growth while enabling owners to achieve their key liquidity objectives.

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