



FOR IMMEDIATE RELEASE

Inverness Graham Announces Acquisition of Vista Dental

First investment in a broader dental platform-build initiative

Philadelphia, PA, August 6, 2018 – Inverness Graham Investments, a private investment firm, announced today that it has acquired Inter-Med, Inc. (“Vista Dental” or the “The Company”). Based in Racine, WI, Vista Dental is a leading manufacturer in dental and endodontic product solutions, small equipment, and ancillary consumable products. Vista Dental is the first acquisition within a new endodontic and restorative dental market platform-build initiative at Inverness Graham and the second dental platform, following the successful acquisition and subsequent sale of Danville Materials in 2014 and 2016, respectively.

“Vista is well positioned to take advantage of the robust global dental market opportunity – driven domestically by an aging population with increasing dental demands and globally via the growing adoption of modern dentistry practices in emerging markets,” stated Aliya Khaydarova, Principal at Inverness Graham. “The Company has a long history of creative R&D with a keen focus on design and engineering to help expand their innovative product lines. Vista has a well-established channel to market, selling through a large network of domestic and international dealers. We look forward to our partnership with the team at Vista Dental and we will support them as they drive both organic and acquisitive growth.”

Inverness Graham has partnered for the second time with Industry expert Garrett Sato who will serve as a board member and advisor. “We are looking to accelerate growth with this strong, reliable, well respected organization through disciplined and process driven organic and acquisitive initiatives and by enhancing the current organizational structure,” Sato said. “Synergistic and near-in adjacent acquisition opportunities will be a key strategic focus for the company”.

Company founder and CEO Gary Pond stated, "Vista Dental is the ideal platform to build out a broader, leading player in the endodontics and restorative space. I look forward to working with the team at Inverness Graham as we expect to expand the Company's offerings, build-out our team, and scale as a platform."

Terms of the acquisition were not disclosed.

About Inverness Graham Investments

Inverness Graham is a private investment firm that acquires tech-enabled product and service companies at the growing intersection of technology and traditional industry.

As a strategic platform build specialist, Inverness Graham acquires high growth companies and further accelerates their growth through highly targeted organic and acquisitive initiatives. The firm draws on a 50 year plus operating heritage as part of the Graham Group, providing transformational capital and the operational support necessary to accelerate growth while enabling owners to achieve their key liquidity objectives.

Headquartered in Newtown Square, PA, with over \$500 million of assets under management Inverness Graham has invested in over 50 tech-enabled companies since its' founding over 15 years ago. Inverness Graham is currently investing out of its \$280M third fund, Inverness Graham III.

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